Chance Kabes

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SUMMARY

Operations leader driving business operations and strategy across the U.S. and Canada. Skilled in leading cross-functional projects, managing teams, and improving visibility, efficiency, and decision-making.

PROFESSIONAL EXPERIENCE

Lead Operations Analyst | Automated Logic / Carrier   Chicago, IL (June 2024 – Present)

- Led the company-wide rollout of Power BI reporting to 2000+ employees, overseeing training and engagement
- Mentored 3 Sales Analytics interns, supporting both technical execution and professional growth
- Launched real-time financial monitoring dashboard across 5 product lines and over $850 million in transactions
- Built the business case and designed the IC% compensation framework for Sales Team renewals in collaboration with leadership, driving alignment with long-term revenue goals
- Developed and implemented an AI-powered invoice processing solution, reading and parsing over 100 unique invoices daily and achieving $100,000+ in annual cost savings
- Designed and implemented a scalable PostgreSQL reporting database, automating with server-side scripting to lay the foundation for sustainable analytics growth
- Established data governance policies to ensure scalable team operations and consistent reporting standards
- Appointed by Carrier leadership as an AI Change Agent to lead subsidiary-wide adoption and integration of AI tools

Operations Manager | Crown Castle   Chicago, IL (June 2022 – June 2024)

- Spearheaded weekly regional reviews with Directors and VPs, effectively benchmarking 12 critical KPIs and fostering continuous improvement for teams covering the central US
- Managed Go-to-Market initiative for a proprietary Enterprise product, collaborated with external affairs, permitting and construction teams. Engaged local and state governments to secure deployment in 12 cities and over 10 miles
- Supervised 2 data analyst interns in building Sales to Production Power BI to track over 20,000 potential 5G nodes
- Trained and led Associate Data Analyst in learning Power BI and Oracle databases to model Fiber Sales Estimates
- Tracked over 1000 Fiber Estimates in the sales pipeline to understand, estimate accuracy, cycle time, and location and Sales team differences
- Automated and launched a large-scale vehicle safety notification for over 300 fleet vehicles, to 2000 teammates, reducing over 2 hours a day of manual reporting and emailing

Business Analyst | Crown Castle   Houston, TX (July 2020 – June 2022)
Internship | Cummins   Green Bay, WI (May 2019 – Aug 2019)
Internship | Rolls- Royce   Indianapolis, IN (May 2018 – Aug 2018)

PERSONAL DEVELOPMENT

Owner & Creator | FarmlandStats.com (Closed)   (March 2020 – March 2023)

- FarmlandStats.com was an analytics website that published visualizations and articles about American Farmland
- Accepted into Microsoft for Startups 2022 and awarded a $1000 Microsoft package
- Designed and publicly published 19 Power BI's and wrote over 30 articles to the site
- Live Dashboards and Marketing Campaign results can be found at *chancekabes.com/Farmlandstats.html*

EDUCATION

Creighton University | Masters of Business Administration (MBA)   (Aug 2021 – Oct 2023)
   Concentration in Business Intelligence and Analytics | Python/ Data Viz/ Postgres SQL

Purdue University | Bachelors of Science – General Management   (Aug 2017 – May 2020)
   Concentration in Entrepreneurship and Innovation